

Case Study



Many Languages, Many Countries and a lot of Technical Legal Expertise at Accenture

The Client

Accenture is a global management consulting, technology services and outsourcing company with 257,000 people serving clients in more than 120 countries. The company generated net revenues of \$27.9 billion for the fiscal year ending on August 31, 2012.

The Business Need

Accenture extends their technology and business capabilities through a powerful alliance network of more than 150 market leaders and innovators to provide their clients the best specialized skills and tailored solutions. With its global alliances growing in number and sophistication, the company was in need of additional legal manpower with very technical subject matter expertise including multi-lingual experience. In addition to meeting the growing transactional challenges, Accenture seeks to adopt efficient corporate structures, flexible policies, and alternative work sourcing in order to improve the productivity of its global staff across time zones and respond to growing work surges.

The Solution

Accenture retained Galmont Legal to provide the technical expertise that they needed for specific projects. Galmont Legal needed to quickly find a highly competent, expert and knowledgeable lawyer who could support their legal division, be available on a flexible basis and be willing to work across time zones.

Galmont Legal turned to its network of global, senior-level legal professionals. Within days a U.S.-based attorney was identified with an extensive background in global, multi-jurisdictional and cross-border M&A, joint venture, private equity, franchise and leveraged buy-out projects. Galmont Legal presented him to Accenture, and within a

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few days he began supporting the client's global legal team on a part-time basis. As specific needs and transactions arise, the attorney is on-call to support Accenture's global legal team and initiatives.

The flexibility of the Galmont Legal attorney has been an asset to Accenture at a time when global market concerns have made workflow less predictable.

The Outcome

Galmont Legal provides high level technical legal talent to several divisions within Accenture. The flexibility and "into the fire" availability of Galmont attorneys means that we are there when our clients need us.

Contact Information:

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